



William H. Behr

Partner

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Will Behr works with clients to manage their risks in the areas of mergers and acquisitions, corporate finance, commercial transactions, and securities offerings, anticipating issues before they arise to minimize liability.

Will counsels companies at all stages of their evolution – from business creation to day-to-day governance to liquidation and dissolution. He has advised clients in operational, strategic, extraordinary corporate governance, and commercial matters, including business combinations, recapitalizations, and reorganizations. In addition, Will has significant experience structuring and negotiating joint ventures and partnerships as well as secured lending facilities. His practice also encompasses matters under the Securities Act of 1933 and the Securities Exchange Act of 1934.

Industries in which Will has advised clients include insurance, software, gas and electric utilities, telecommunications, transportation and logistics, livery, aerospace, construction, manufacturing, and financial services.

Mergers and Acquisitions

Will has represented buyers, sellers and targets in a variety of mergers, acquisitions and divestitures ranging in size from several million to several hundred million dollars.

Secured Lending

Will has drafted and negotiated syndicated credit facilities for leading banks and corporate borrowers. In addition, he has assisted clients with bridge, mezzanine and other bank finance facilities.

Private Equity/Venture Capital

On both the fund and company side of private equity and venture capital transactions, Will has structured and negotiated the purchase and sale of numerous businesses. He also

Services

- Art Law
- Bankruptcy
- Cannabis Law
- Commercial Contracts & Agreements
- Financial Services
- Germany
- Hospitality
- Insurance Regulatory & Compliance
- Insurance & Reinsurance Transactions
- Intellectual Property & Technology
- Latin America
- Mergers & Acquisitions
- Securities
- Securities Industry Professionals

has led debt and equity follow-on investments on behalf of both companies and investors.

Securities Offerings

With respect to securities offerings, Will has assisted companies and investors in public and private issuances of debt and equity securities and is well-versed in federal and state securities compliance.

Commercial Agreements

On behalf of clients, Will has negotiated nearly every form of commercial contract, including employment, licensing, investor rights, registration rights, services and franchise agreements, debt instruments and indentures.

Insurance Industry

Will has worked with insurance industry clients on governance and regulatory matters as well as on transactions, including the purchase and sale of licensed insurers, MGAs and TPAs. He has assisted in structuring joint ventures for industry participants and advised clients with respect to licensure requirements, holding company legal issues, reinsurance contract wording, and the development of board committees and investment policies.

Art Law

Will provides legal counsel and prepares transactional documents for a variety of clients in the visual arts and art finance areas. He handles all aspects of setting up financings secured by fine art, including pledge agreements and perfections of the security interests.

Education

- Columbia Law School (J.D., 1996)
- Harvard University (A.B., 1987)

Bar Admissions

- New York

Professional Affiliations

- New York State Bar Association